

With demand growing rapidly during these unprecedented times, last-mile delivery presents opportunity today & tomorrow

\$54B Projected market size for last mile delivery by 2025

65%

Retailers Will Offer
Same-Day Delivery

59%

Consumers experienced unprofessionalism from a delivery person, they are **less likely to purchase** from the retailer again

40%+

of delivery costs are **in the last-mile segment**

TECH
Amazon Orders 20,000 Mercedes-Benz Vans for New Delivery Service
Fleet operators will own the vehicles as part of a plan to have small businesses carry packages



The Soon To Be \$200B Online Food Delivery Is Rapidly Changing The Global Food Industry

Grocery delivery apps see record downloads amid coronavirus outbreak

Target [reported second quarter adjusted earnings of \\$1.82 a share](#), trouncing forecasts for \$1.62 a share. **Same-store sales rose 3.4%**, ahead of estimates for 3% growth. The retailer cited a surge in same-day fulfillment as driving sales growth. **Its order pick up, drive up and Shipt services accounted for nearly 1.5 percentage points of Target's overall comparable sales growth** during the quarter. Online sales jumped 34% during the quarter.

Grocery and Meal-Kit Delivery Services Seeing Surge in Demand Due to Coronavirus

Customers may need to plan ahead—and be patient

Deals

Target to Buy Shipt for \$550 Million in Challenge to Amazon

Chief operating officer John Mulligan told investors during the company's first quarter 2019 earnings call on Wednesday that **80% of Target's first-quarter digital sales were fulfilled from stores.**

HEALTH AND SCIENCE

CVS expands same-day prescription delivery nationwide

Hertz

As Restaurants Across The Country Close Their Doors, Deliveries Pick Up

Partnering with Hertz gets you access to our distribution network, meaning you scale quickly without the learning curve



1. Nationwide availability of our best fleet ever
2. Customized data reporting to help track costs and compliance
3. Demand flexibility and peak management reliability
4. Access to authorized Hertz drivers
5. Experience of the brand ranked #1 in Rental Car Customer Satisfaction by J.D. Power

Whether you need vehicles, drivers or a combination of both – we can help



Use your employees & our fleet

- Give your employees the right-sized vehicle to get the job done
- Top safety features in 100% of our vehicles
- \$100M+ annual investment in our best fleet ever



Use our drivers & our fleet

- Authorized operators with safe driving records
- Drivers who've passed a background check – no additional paperwork required
- Brand stewards who value your reputation

We offer year-round fixed rates for vehicles and drivers – even during holiday and peak blackout periods

Car Type	Daily Base Rate
Economy – Full-Size	\$180
Midsize SUV	\$188
Pick-Up Truck, Low-Top Cargo Van, Standard SUV & Minivan	\$195
Premium	\$205
Cargo Van	\$210
Luxury	\$230

Surcharges for the following states: CO, IL, MA, MD, NJ+, NY+, WA: \$35; CA: \$50

+Excluding uniquely-priced metro areas

All-inclusive benefits:

- Unlimited miles*
- Loss Damage Waiver & \$1M primary liability
- Hertz drivers (8-hour shift per day)
- Fuel included
- Tolls included
- Plus, more

**If pick-up and drop-off locations within same city*