WELCOMING TRAVELERS BACK:

DIGITALLY REOPENING YOUR ONLINE PRESENCE

A LOOK AT GOOGLE MY BUSINESS, YELP, & TRIPADVISOR

JUNE 19, 2020



With You

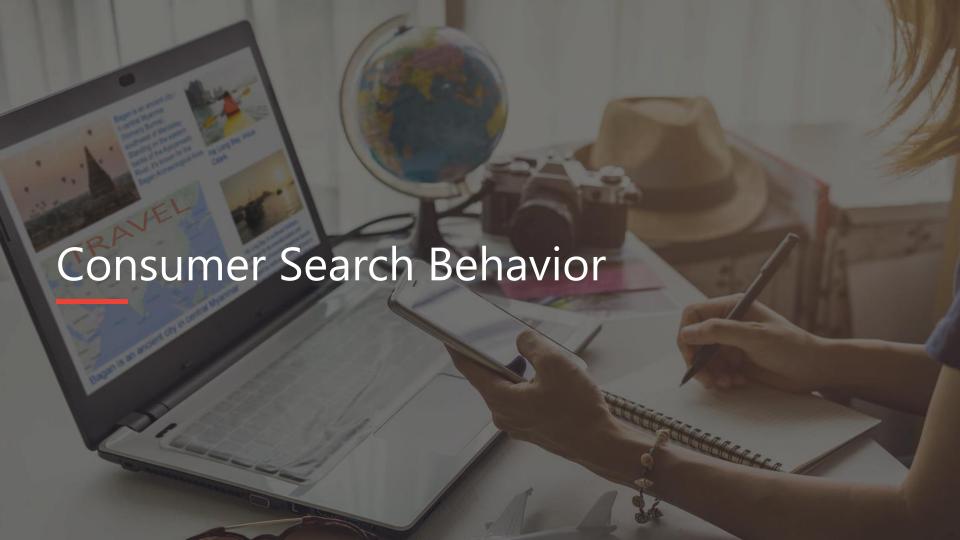


Angela Vaughn CHIA, CHDM
Marketing Solutions & Operations Manager

Direct: 303-867-8325 Angela.Vaughn@MilesPartnership.com

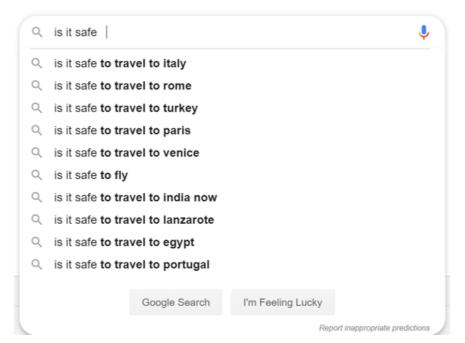
Agenda

- 1. Consumer Search Behavior
- 2. Inspire Confidence
- 3. Google My Business
- 4. Yelp
- 5. TripAdvisor

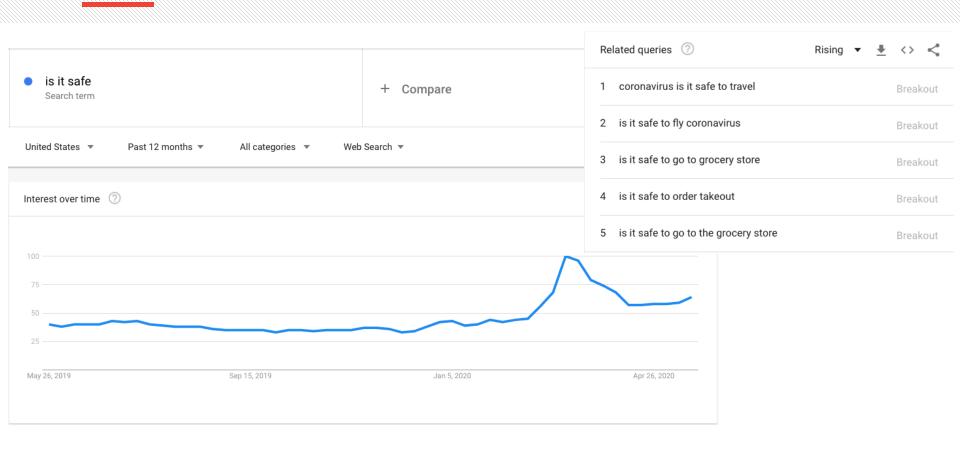


PEOPLE ARE LOOKING FOR ANSWERS ONLINE

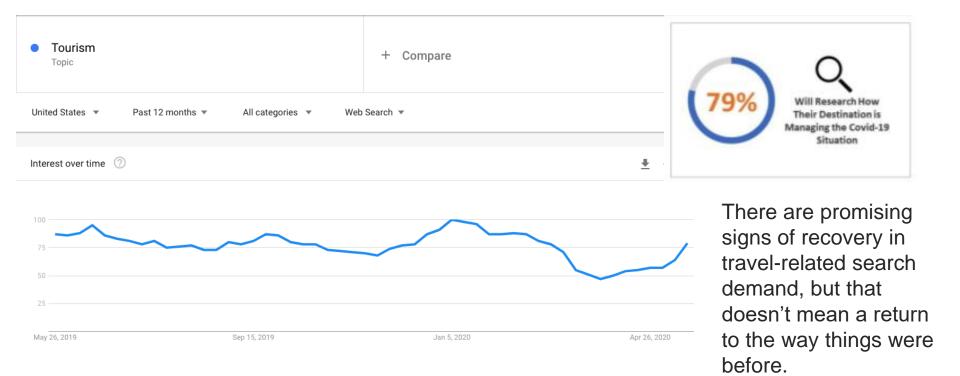




PEOPLE ARE LOOKING FOR ANSWERS ONLINE



PEOPLE ARE LOOKING FOR ANSWERS ONLINE





CURRENT TRAVEL SAFETY INFORMATION

Latest Information Regarding COVID-19

(VISIT FLORIDA updates this page daily)

Here's the latest information and guidance regarding COVID-19 from Florida Gov. Ron DeSantis, the state <u>Department of Health</u> and the <u>Centers for Disease Control and Prevention</u>:

The <u>Centers for Disease Control and Prevention (CDC)</u> urges all Americans to stay home, avoid non-essential travel, and exercise the following safety precautions in public:

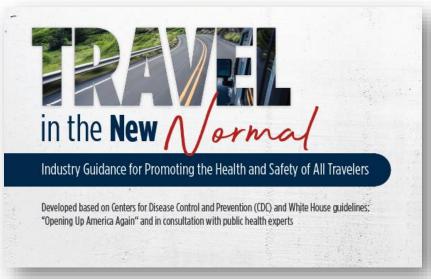
- Maintain at least 6 feet of distance from other people.
- Do not gather in groups.
- Stay out of crowded places and avoid mass gatherings.
- Wear a cloth face covering when around others

All persons in Florida over age 65 and/or with a significant underlying medical condition are urged to stay home and to take such other measures as necessary to limit their risk of exposure to COVID-19. Click here for more information.

www.visitflorida.com/en-us/current-travel-safety-information.html

IMPROVE SAFETY





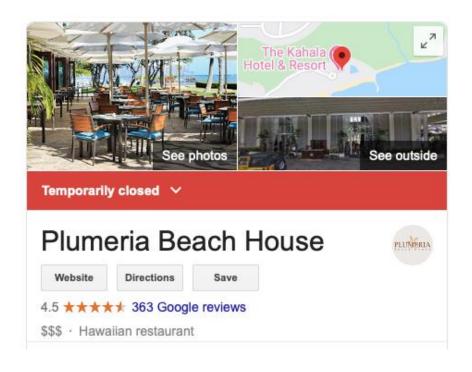
IMPROVE SAFETY







GMB: AUTO CLOSURES



Plumeria Beach House

5000 Kahala Avenue, Honolulu, HI 96816 Marked as closed from Google

Reopen this business on Google

You can mark this business as temporarily or permanently closed. You can also remove it from your account.

Mark as open

GMB: AUTO UPDATES

Plumeria Beach House

5000 Kahala Avenue, Honolulu, HI 96816 Marked as closed from Google



Review updates



This location has updated information from Google users or other sources. Review these published updates to make sure that they're accurate. Learn more

Accept all for this location

Planning

Accepts reservations

Service options

No delivery

No dine-in

Takeout

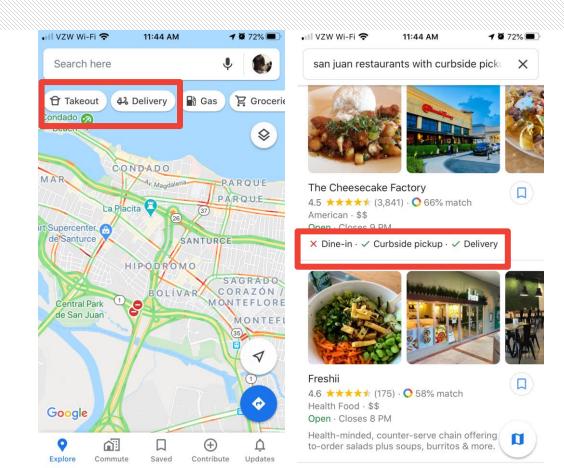
Scroll to the bottom to confirm

Confirm

GMB: ATTRIBUTES

Attributes influence visibility in specific types of search results and can change the appearance of your listing by highlighting information you've added.

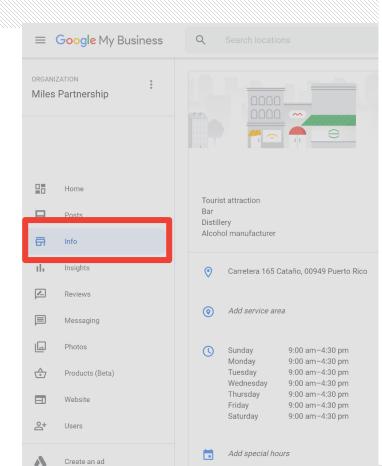
This can help visitors find accurate information quickly and easily while also making you stand out from competitors.



GMB: ATTRIBUTES

New attributes have been added to reflect business practices such as "No Contact Delivery," "Curbside Pickup" and more.

Attributes vary by business category.

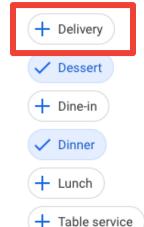


Attributes

Only attributes you can edit are shown below.

Learn more



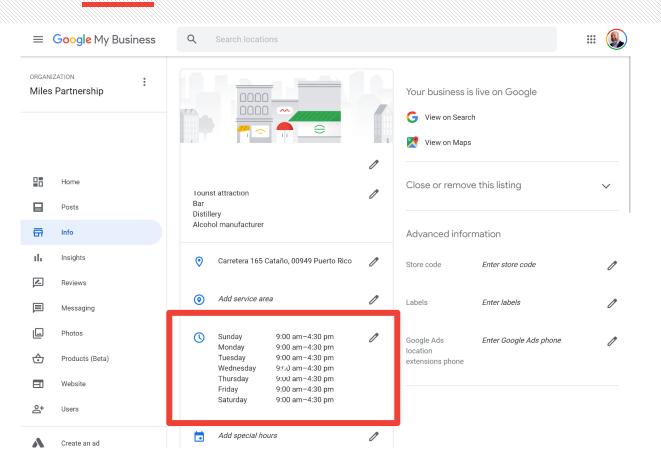


Takeout

Cancel

Apply

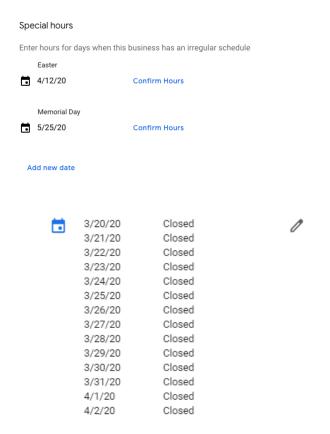
GOOGLE MY BUSINESS



There are 2 ways to update hours within Google, depending on what kinds of changes you're making.

For long-term changes to hours, you'll want to use the Business Hours section in the Info tab.

GOOGLE MY BUSINESS



Special hours is often used to update holiday hours for businesses, but it can also be used for short-term changes in schedule, if you need to close for a couple of days, or are using limited hours when initially re-opening.

You'll find this option in the Info tab as well (but only after you've added regular business hours).

GMB: CLOSURES

Close this business on Google

You can mark this business as temporarily or permanently closed. You can also remove it from your account.

Mark as temporarily closed

Mark as permanently closed

Remove listing

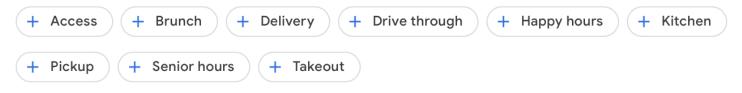
	3/20/20	Closed
•	3/21/20	Closed
	3/22/20	Closed
	3/23/20	Closed
	3/24/20	Closed
	3/25/20	Closed
	3/26/20	Closed
	3/27/20	Closed
	3/28/20	Closed
	3/29/20	Closed
	3/30/20	Closed
	3/31/20	Closed
	4/1/20	Closed
	4/2/20	Closed
	4/3/20	Closed
	4/4/20	Closed
	4/5/20	Closed
	4/6/20	Closed
	4/7/20	Closed
	4/8/20	Closed
	4/9/20	Closed
	4/10/20	Closed

GMB: MORE HOURS

More hours

You can add hours for specific services or specials to your business on Google

Add hours

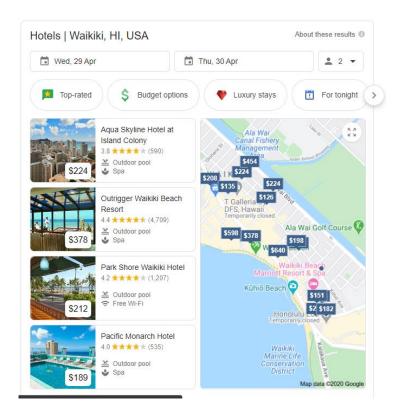


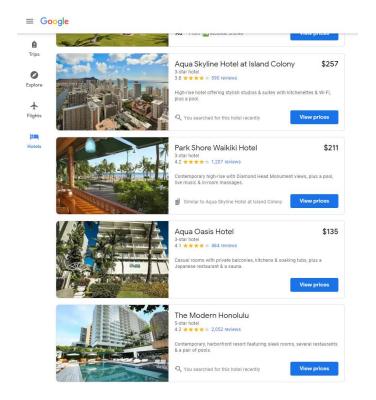
Cancel

Apply

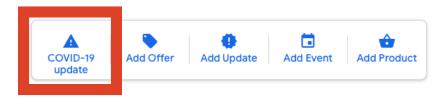
Please note: Edits may be reviewed for quality and can take up to 3 days to be published. Learn more

GMB: LOCAL PACK





New: COVID-19 Update



Google My Business **Posts**

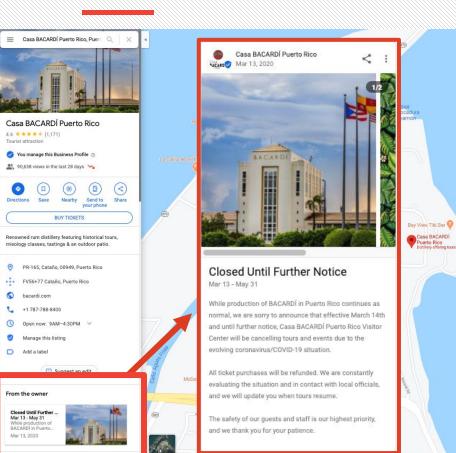
Keep your customers updated by sharing what's new

Reach beyond just your followers give everyone searching for your business a reason to come in by posting updates and offers directly to your local listing on Google





GMB: POSTS





- Free: no cost per click
- Trackable: with views and clicks or with your own analytics codes
- Visual: include images or videos
- Engaging: include direct links to more info and recent updates

GMB: COVID POSTS

Stay connected during COVID-19

Let customers know about any changes to your business due to COVID-19. Learn more



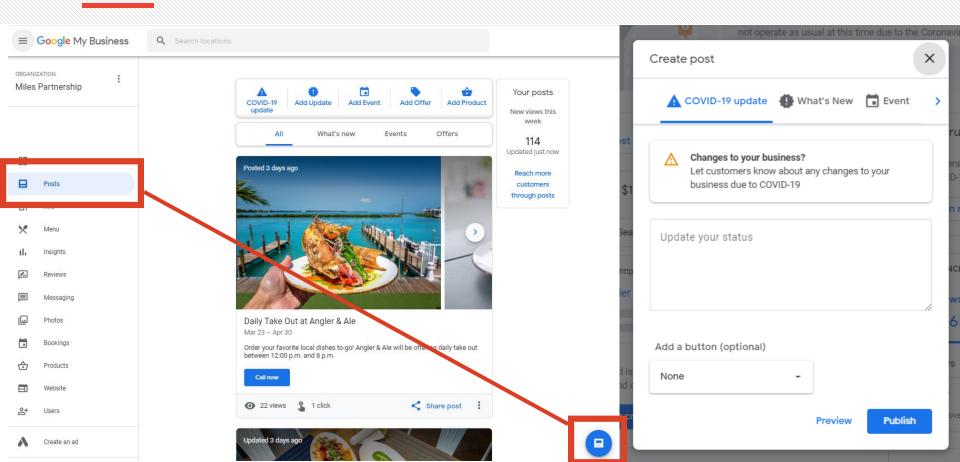
Update business hours

Post your COVID-19 update



Sorry, posts are currently not available for your business listing.

GMB: POSTS



GMB: COVID POSTS



Hoku's welcomes diners with reservations starting for dinner nightly. In honoring social distancing guidelines, seating is limited. With the health and safety of our patrons and staff as our number one priority, Hoku's asks all guests to wear face coverings until seated and upon leaving your table. We thank you for your support an...

6 mins ago

Questions & answers

See all questions (2)

Ask a question

Reviews from the web

OpenTable	Facebook	Kayak
4.6/5	4.6/5	4.6/5
1,239 reviews	70 votes	233 reviews

← Hoku's













80) - \$\$\$







RESERVE A TABLE

fic Rim fare served beachside plus a lavish Sunday brunch.

a Ave. Honolulu, HI 96816

The Kahala Hotel & Resort

onolulu, Hawaii

ens at 5:00 PM V

Suggest an edit

Latest Posts



Hawaiian cuisine.



Hoku's welcomes diners with reservations starting for dinner nightly. In honoring social distancing guidelines, seating is limited. With the health and safety of our patrons and staff as our number one priority, Hoku's asks all quests to wear face coverings until seated and upon leaving your table. We thank you for your support and look forward to welcoming you back and celebrating

Seasonal Tasting Menu

Jun 5 - Jun 30

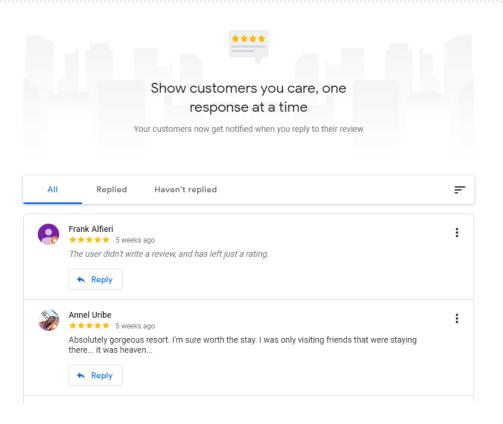
Tuesday - Saturday | 5pm-8pm Call to Book Your Reservations 808-739-8760 Indulge in Executive Chef Jonathan Mizukami's Seasonal Tasting Menus at Hoku's for a limited time. Reservations are required.

Call now

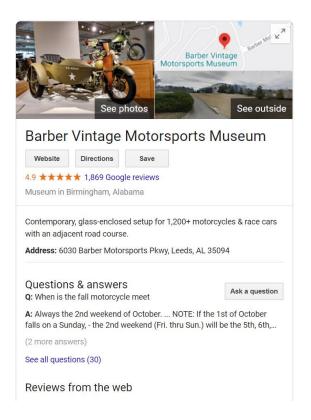
Hoku's

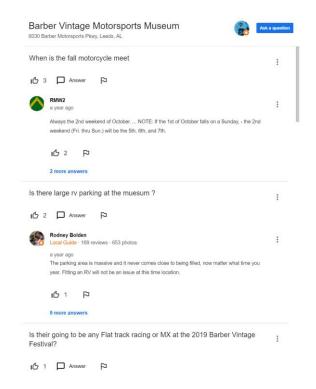
7 mins ago

GMB: REVIEWS



GMB:







Hotel attributes

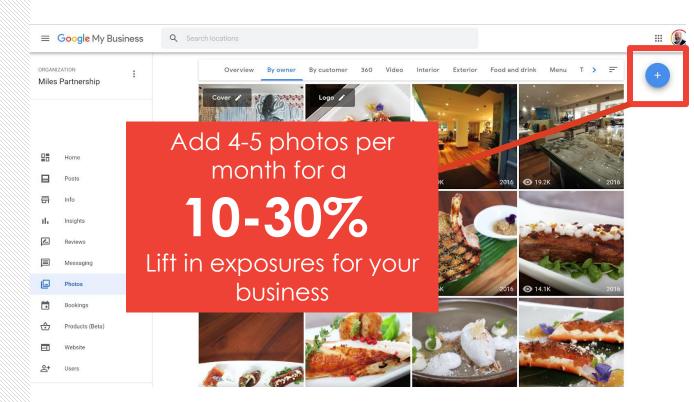
Pets

Keeping your hotel information up to date can help improve search accuracy and guest expectations.

Room details Property details Categories o COVID-19 responder policy ^ COVID-19 responder policy Special accommodations or discounts for COVID-19 responders, such as healthcare/medical Internet workers, frontline responders, and essential workers. Food & drink Please add your information Policies & payments Activities Services o Internet ^ Children The ways in which the hotel provides guests with the ability to access the World Wide Web. Pools Internet options Public internet workstation Parking & transportation Wellness Wi-Fi Available Free Accessibility In public areas Business & events

Following Best Practices Will Help Improve Visibility

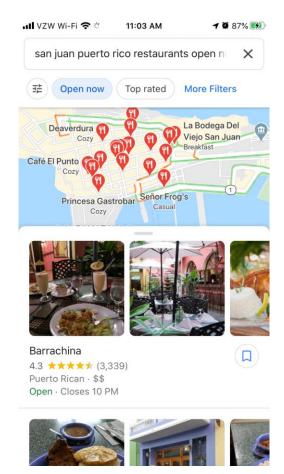
GMB: Grow Your Visibility



GMB: Grow Your Visibility

Following Best Practices Will Help Improve Visibility

Having up-to-date business hours influences when and where your business shows up in search results across all of these platforms



GMB: Grow Your Visibility

Following Best Practices Will Help Improve Visibility

- Recent research shows using GMB Posts regularly can improve business listing visibility
- Having a high-quality listing photo for your business can increase the likelihood of a visitor showing up in-person by 2x
- Having services and attributes completed will improve your visibility across all of these platforms right now, and will generate value from long-tail search visibility
- Having consistent Name, Address and Phone Number across platforms will support website visibility



Updates during Coronavirus

Edit



Give your customers up-to-date information about your hours, services, and any new updates about your business.

Go to COVID-19 updates →



Updates during Coronavirus

Tell customers how you're currently operating and what safety measures you're taking.

Are you operating right now?

- Yes, I'm operating
- No, I'm closed

Mark my business as Closed

If your business is closed for a week, a month, or more, you can let your customers know by choosing one of these options.

Temporarily Closed

Marking your business as Temporarily Closed means that you are not providing alternative services such as takeout, delivery, or virtual meetings. This tells customers that you will not be providing any services until your business opens again.

Closed Until

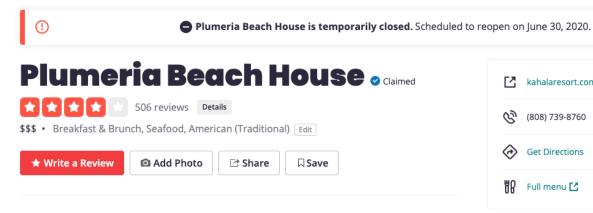
6/30/2020



Banner message for your page

Plumeria Beach House is temporarily closed. The Kahala is offering all day takeout. Enjoy a bit of The Kahala at home as we package up and send you home with our signature offerings for breakfast, lunch and dinner. Savor your favorites such as Hoku's Ahi Poke Musubi to-go. Place your order for pick-up: 808-739-8989





COVID-19 Updates

"Plumeria Beach House is temporarily closed. The Kahala is offering all day takeout. Enjoy a bit of The Kahala at home a..."

Posted on 6/6/2020

See details



You Might Also Consider

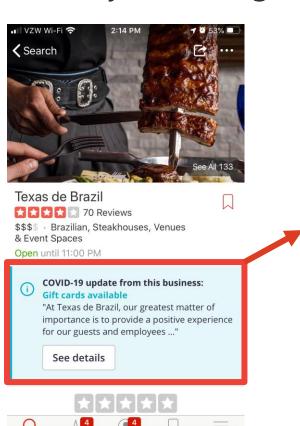
Sponsored ①



"I went here last night with a couple of friends and this place is super nice, it's..." **read more**

Yelp's COVID-19 Advisory Alert

Access your listing at biz.yelp.com



Collections

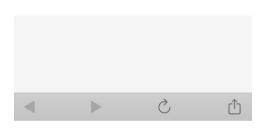


Texas de Brazil > COVID-19 Update

Texas de Brazil - COVID-19 Update

At Texas de Brazil, our greatest matter of importance is to provide a positive experience for our guests and employees in a safe and healthy environment. As a restaurant brand that serves thousands of guests each day, we have always and will always continue to take all the necessary steps and precautions as it pertains to upholding meticulous hygiene and cleanliness procedures and practices.

Last updated 5/11/2020



YELP:

Your paid products are paused and you're not being charged for them while your business is marked Temporarily Closed. Your products will automatically restart when your business reopens, unless you have set a different restart date in your account or with a Yelp specialist. In the meantime, you may receive a prorated bill for programs that ran before your business Temporarily Closed. Reopen now.

×

Your business is marked as Temporarily Closed. To reopen your business on Yelp, uncheck the "Mark my business as Closed" button and then save.



Are you operating right now?

Yes, I'm operating

Currently offering (Select all that apply)								
Offers Takeout	○ Yes	● No						
Offers Delivery	O Yes	No						
Dine-in	Yes	○ No						
Curbside Pickup	O Yes	● No						
Outdoor Seating	○ Yes	● No						
Additional safety measures (Select all that apply)								
✓ Limited capacity ✓ Social distancing enforced □ Masks required ✓ Staff wears masks								
✓ Staff wears gloves ☐ Temperature checks ☐ Contactless payments ✓ Hand sanitizer provided								
✓ Sanitizing between customers								



Updates during Coronavirus

Tell customers how you're currently operating and what safety measures you're taking.

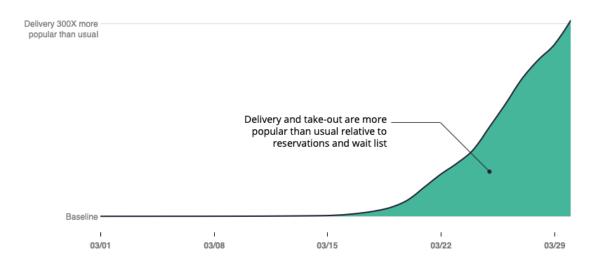
Are you operating right now?

Yes, I'm operating

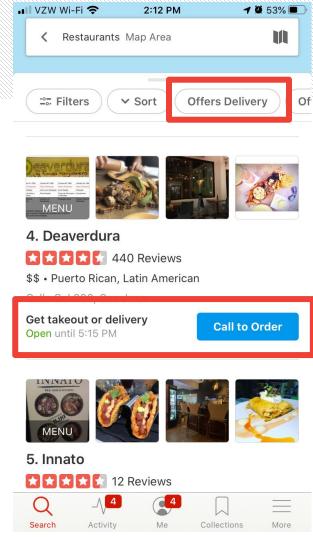
Currently offering (Select all that apply)								
● Yes ○ No								
Additional safety measures (Select all that apply)								
✓ Social distancing enforced Masks required Staff wears masks Staff wears gloves								
☐ Temperature checks ☐ Contactless payments ☑ Hand sanitizer provided								
tomers								
● Yes ○ No res (Select all that apply) ced □ Masks required ☑ Staff wears masks ☑ Staff wears gloves □ Contactless payments ☑ Hand sanitizer provided								

YELP: SERVICE OPTIONS

Delivery and Take-Out are Replacing Dine-In



Delivery-related searches increased 300x during March

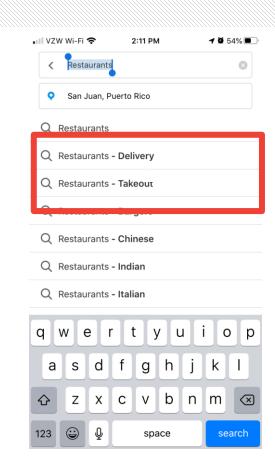


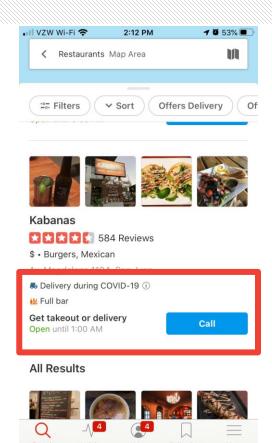
YELP: SERVICE OPTIONS

To update service options:

- Login at biz.yelp.com
- Select "Basic Information"
- You'll find service and attribute options that vary by business category

Under Categories, you may find virtual service options as well, including Virtual Consultations, Virtual Classes, Virtual Tours, Virtual Experiences and Virtual Performances.





YELP: SERVICE OPTIONS

Virtual classes

Virtual consultations

Virtual tasting sessions

Virtual tours

Virtual experiences

Virtual performances

YELP



Special hours today

1:00 am - 2:00 am Open now

\$\$\$\$ Price range Moderate

Hours

Mon 10:00 am - 7:00 pm Tue 10:00 am - 7:00 pm

Wed Closed Special hours

Normally 10:00 am - 7:00 pm

Thu 8:00 am - 2:00 pm Special hours

Normally 10:00 am - 7:00 pm

Fri 1:00 am - 2:00 am Special hours

Normally 10:00 am - 7:00 pm

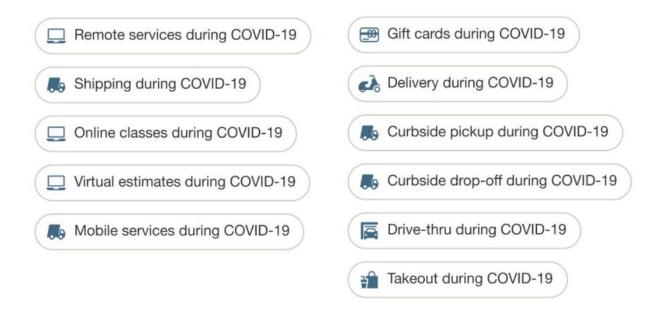
Sat 9:00 am - 6:00 pm **Sun** 11:00 am - 6:00 pm

Edit business info

Business Hours and Special Hours in Yelp function the same way as Google and allow you to create short-term schedule changes that are highlighted when someone looks at your listing.

You'll find this option under in the Business Information tab of Yelp for Business. You can edit your regular business hours or keep scrolling to "Upcoming Special Hours" and then enter dates for specific changes.

YELP: BUSINESS HIGHLIGHTS





YELP: CTAS (Paid Partners)

MICHAEL HOTTON

STRATEGIC ACCOUNT EXECUTIVE ENTERPRISE SALES, YELP INC. 212.377.6719
HOTT@YELP.COM

Motivate customers to get in touch with you, and make it easy by providing actions related to your business.

Pick a Call to Action

0	Support us with gift cards Buy now
0	Delivering during COVID-19 Order now
0	To-go options during COVID-19 Order now
0	Now offering curbside pick-up Order now
0	Weekly specials Learn more
0	Create my own Call to Action



TRIPADVISOR:

74% of surveyed travelers said a checklist of safety measures on TripAdvisor listings would be very or extremely helpful.

LISTING PAGE UPDATES

ENHANCED REVIEWS

COVID SEARCH FILTER

Capture traveler attention with a notification at the top of your listing page that links to your safety measures and COVID-19 response.

Gather information from recent visitors about their safety experience at your hotel with an enhanced review questionnaire.

Increase your visibility and drive bookings by ensuring that travelers find you when they search for hotels that have added their safety precautions.

TRIPADVISOR:

Share your property's response to COVID-19

Help put potential guests at ease with a customized message of the safety precautions you are taking against COVID-19.

Add message

TRIPADVISOR: MESSAGE RECOMMENDATIONS

The content you include in your message can help ease travelers' concerns by addressing the specific actions you are taking. Here are some examples: of helpful information to share in your message to potential guests:

- Frequency of room and common area cleaning
- Additional cleaning products available to guests like hand sanitizer, sanitizing wipes, etc.
- Self-service check-in kiosks and other contactless service optimizations
- Staff hygiene practices

TRIPADVISOR: MESSAGE TIPS

ADDITIONAL TIPS

When crafting your message make sure to keep these things in mind:

- The minimum character count for your message is 25 characters and the maximum limit is 1,000.
- Adding your contact details is optional, but we strongly encourage you to include them so that potential guests can easily contact you with any follow-up questions.
- If you want to update your title or the way your name appears in the announcement, select "Edit" next to your name and title below the message textbox.

TRIPADVISOR: REVIEW GUIDELINES UPDATES

- Manually assessing any mentions of COVID-19 in reviews. Any review content
 that mentions COVID-19 or coronavirus will be routed automatically to our
 team of content specialists, who will then determine if that content can be
 posted to the site.
- Removal of any content that encourages people to ignore government guidelines or restrictions
- Removal of any content that discourages people from seeking medical assistance or testing, or promotes dubious medical advice or misinformation
- Removal of any review that criticizes an individual business for being closed at this time

Beyond COVID-19: The Road to Recovery for the Travel Industry

https://www.tripadvisor.com/Covid19WhitepaperMay2020

Summary

Best Practices for Sharing Information

- Share updates across multiple platforms because you don't know where potential customers are looking for info.
- Don't post just once. Maintain that information for as long as it seems relevant.
- Provide visitors with helpful information about current circumstances.
- Focus on safety information for visitors and employees as well as changes to services or products.
- Be brief and link to more information on your website when needed.
- Be honest.

BUSINESS INFORMATION UPDATES

	Google My Business	Yelp	TripAdvisor	VISIT FLORIDA
Hours	X	X	X	X
Description	X	X	X	X
Amenities	Х	X	X	X
COVID Updates	X	X	Х	X

PANDEMIC RESPONSE FRAMEWORK FOR BUSINESSES

Improve Safety

Updates to physical space and operations

Share Information

Ensure visitors are finding up-to-date info

Grow Visibility

Increase opportunities for discoverability





SAVE THE DATE

OCT 13 & 14



Angela Vaughn CHIA, CHDM

Marketing Solutions & Operations Manager

Direct: 303-867-8325

<u>Angela.Vaughn@MilesPartnership.com</u>